

Johnson Controls EEI Survey Results

q3. Do you believe the combined price of the energy your facilities use will increase, decrease, or not change significantly over the next 12 months?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1146	1249	1043
Prices will increase	860	60%	80%	79%	62%
Prices will decrease	122	9%	4%	3%	15%
Prices will not change significantly	440	31%	16%	18%	23%
q4. By what percentage do you anticipate that the combined price of the energy your facilities use will increase over the next 12 months? (Please enter whole numbers only)					
	Count	2009	2008	2007	2009 India
Total Answering	854		909	973	648
0%					
1%-5%	159	19%	16%	20%	9%
6%-10%	207	24%	24%	30%	60%
11%-20%	174	20%	24%	23%	22%
21%-40%	52	6%	8%	7%	
41%-60%	16	2%	2%	3%	
61%-80%	1	0%	0%		6%
81%-100%	6	1%	0%		
More than 100%	1	0%	0%		
Don't know	238	28%	26%	18%	4%
Mean Including Zeroes		13.83	13.79	13.25	10.90
Mean Excluding Zeroes		13.83			
Median Including Zeroes		10.00	10.00		
Median Excluding Zeroes		10.00	10.00		
q5. By what percentage do you anticipate that the combined price of the energy your facilities use will decrease over the next 12 months? (Please enter whole numbers only)					
	Count	2009	2008	2007	2009 India
Total Answering	121				154
0%					
1%-5%	24	20%			62%
6%-10%	29	24%			25%
11%-20%	27	22%			
21%-40%	13	11%			
41%-60%	3	2%			
61%-80%			Not Available	Not Available	9%
81%-100%					
More than 100%					
Don't know	25	21%			4%
Mean Excluding Zeroes		14.35			4.20%
Median Excluding Zeroes		10.00			
q6. Which of the following staff-related measures has your company/organization adopted (in those facilities within your responsibilities) with the goal of improving its energy efficiency? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1416		1114	1249	1043
Educated facilities operations staff on what they can do to reduce energy use	871	62%	72%	70%	75%
Hired an energy manager	75	5%	7%	9%	20%
Hired an energy consultant to find ways to improve energy efficiency	162	11%	14%	20%	23%
Attended or sent staff to energy management seminars	307	22%	26%	31%	27%
None	250	18%	20%	17%	n/a
Increased awareness of facility occupants or users on what they can do to reduce energy use	926	65%			n/a

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q7. Which of the following equipment and systems-related measures has your company/organization adopted (in those facilities within your responsibilities) with the goal of improving its energy efficiency? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1419		1143	1249	1043
Installed a building management system where there wasn't one before	167	12%	14%	23%	24%
Upgraded or improved an existing building management system	340	24%	28%	31%	19%
Installed variable speed/variable frequency drives (VSD/VFD)	245	17%	20%	28%	60%
Adjusted HVAC temperature controls to reduce time that heating/AC runs	903	64%	61%	60%	63%
Increased preventive maintenance schedules	401	28%	34%	34%	50%
Increased frequency of monitoring consumption	442	31%	31%	31%	42%
Replaced inefficient equipment before the end of its useful life	521	37%	41%	28%	38%
Captured waste energy (such as heat and steam) generated by operations	104	7%	8%	NA	
Re-commissioned your building systems and equipment	119	8%	8%	NA	
Other (specify)	91	6%	6%	6%	
None	205	14%	14%	12%	
Implemented computer and/or electronics power management	326	23%	NA	NA	
q8. Which of the following lighting-related measures has your company/organization adopted (in those facilities within your responsibilities) with the goal of improving its energy efficiency? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1419		1146	1249	1043
Switched to energy efficient lighting	1098	77%	78%	67%	89%
Installed lighting sensors so lights come on and off as needed	545	38%	38%	46%	35%
Installed or adjusted time clocks to turn lights on and off at specified times	402	28%	29%	35%	18%
Other (specify)	59	4%	2%	4%	1%
None	183	13%	12%	15%	
q9. Which of the following building design-related measures has your co. adopted with the goal of improving its energy efficiency or energy management? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1394		1119	1249	1043
Re-roofed with white roof covering to reduce heat gain	187	13%	15%	13%	20%
Installed a green roof	54	4%	5%	NA	
Installed energy-saving glass in windows	300	22%	26%	28%	63%
Increased building insulation	327	23%	24%	NA	
Other (specify)	37	3%	3%	7%	1%
None	777	56%	50%	60%	
q10. Which of the following building energy supply-related measures has your company/organization adopted in those facilities within your responsibilities? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1397		1118	1249	1043
Self-generate power during demand peaks	86	6%	8%	10%	67%
Negotiated energy contracts with suppliers	309	22%	25%	36%	15%
Converted to using alternative fuels	85	6%	8%	8%	7%
Installed renewable energy systems (such as solar, wind, geo-thermal, or methane gas)	120	9%	9%	NA	6%
Put energy price hedging strategies in place	160	11%	12%	14%	
Other (specify)	37	3%	2%	2%	1%
None	833	60%	54%	47%	

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q11. Do you expect your company/organization to make energy efficiency improvements (in facilities within your responsibilities) financed with capital expenditures over the next 12 months?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1461	1249	1043
Yes	651	46%	56%	57%	64%
No	430	30%	23%	26%	26%
Don't know	341	24%	21%	17%	10%
q12. Approximately what percentage of your company's/organization's facilities-related capital budget do you expect to see invested in energy efficiency improvements over the next 12 months?					
	Count	2009	2008	2007	2009 India
Total Answering	651		636	712	664
None	7	1%	NA	NA	NA
Less than 1%	53	8%	7%	10%	6%
1% to 4%	167	26%	25%	28%	45%
5% to 9%	150	23%	26%	26%	31%
10% to 14%	114	18%	18%	14%	5%
15% to 19%	40	6%	7%	7%	3%
20% to 24%	28	4%	5%	4%	
25% to 30%	18	3%	3%	2%	3%
> 30%	12	2%	2%	2%	
Don't know	62	10%	6%	7%	7%
q13. Do you expect your company/organization to make energy efficiency improvements (in facilities within your responsibilities) with operating expenditures over the next 12 months?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1146	1249	1043
Yes	788	55%	61%	64%	72%
No	298	21%	18%	21%	19%
Don't know	336	24%	21%	16%	9%
q14. Approximately what percentage of your company's/organization's facilities-related operating budget do you expect to see invested in energy efficiency improvements in the next 12 months?					
	Count	2009	2008	2007	2009 India
Total Answering	788		698	791	751
None	7	1%			
Less than 1%	101	13%	8%	16%	9%
1% to 4%	257	33%	33%	36%	49%
5% to 9%	189	24%	27%	23%	30%
10% to 14%	120	15%	13%	10%	6%
15% to 19%	19	2%	5%	4%	3%
20% to 24%	20	3%	3%	3%	
25% to 30%	5	1%	1%	1%	1%
More than 30%	4	1%	1%		
Don't know	66	8%	8%	7%	3%
q15. How much do you expect the planned energy management improvements you will put in place over the next 12 months to reduce your energy consumption?					
	Count	2009	2008	2007	2009 India
Total Answering	1420		1034	1123	940
I don't plan on putting any energy management improvements	151	11%			
Less than 1% reduction	67	5%	6%	7%	0%
1% to 4% reduction	326	23%	23%	27%	36%
5% to 9% reduction	321	23%	27%	28%	41%
10% to 19% reduction	197	14%	17%	16%	14%
20% to 29% reduction	90	6%	6%	4%	4%
30% to 39% reduction	19	1%	2%	2%	1%
40% to 50% reduction	6	0%	NA	NA	0%
More than 50% reduction	2	0%	NA	NA	0%
Don't know	241	17%	18%	15%	4%

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q17. How important is energy management to your company/organization?		Count	2009	2008	2007	2009 India
Total Answering		1421		1145	1249	1043
	Net: Top 2 Box (1,2)		58%	57%	51%	94%
1-Extremely important		273	19%	20%	15%	72%
2-Very important		556	39%	37%	36%	22%
3-Somewhat important		471	33%	35%	38%	6%
	Net: Bottom 2 Box (4,5)		9%	9%	11%	0%
4-Not very important		102	7%	7%	9%	0%
5-Not at all important		19	1%	2%	2%	0%
Mean				3.66	3.53	
q18. On average, how frequently does your company/organization review its energy consumption data?		Count	2009	2008	2007	2009 India
Total Answering		1421		1145	1249	1039
Daily		32	2%	2%	3%	44%
Weekly		78	5%	5%	6%	9%
Monthly		706	50%	47%	40%	37%
Quarterly		228	16%	17%	19%	6%
Twice a year		105	7%	9%	7%	1%
Annually		132	9%	11%	14%	2%
Less than once a year		91	6%	6%	8%	0%
Don't know		49	3%	3%	3%	0%
Average times per year				15.0	17.1	
q19. On average, how frequently does your company/organization review its energy cost forecasts?		Count	2009	2008	2007	2009 India
Total Answering		1420		1141	1249	1043
Daily		14	1%	1%	1%	7%
Weekly		35	2%	2%	3%	13%
Monthly		329	23%	22%	20%	54%
Quarterly		310	22%	24%	25%	12%
Twice a year		144	10%	13%	10%	4%
Annually		316	22%	21%	25%	8%
Less than once a year		147	10%	10%	9%	0%
Don't know		125	9%	6%	7%	3%
Average times per year				7.2	8.1	
q20. On average, what percentage of your company's/organization's total expenses does the energy your facilities use currently account for?		Count	2009	2008	2007	2009 India
Total Answering		1418		1143	1249	1043
Less than 1%		99	7%	7%	11%	6%
1% to 4%		298	21%	17%	22%	32%
5% to 9%		283	20%	24%	21%	28%
10% to 14%		236	17%	17%	14%	18%
15% to 19%		120	8%	8%	7%	5%
20% to 24%		88	6%	6%	5%	2%
25% to 30%		51	4%	6%	6%	1%
More than 30%		31	2%	NA	NA	2%
Don't know		212	15%	15%	15%	7%
Average				10%	9%	

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q21. Compared to 12 months ago, how much attention is your company/organization paying to energy efficiency now?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1146	1249	1043
Net: Top 2 Box (1,2)		70%	72%	62%	76%
1-Paying a lot more attention now	453	32%	30%	23%	47%
2-Paying a little more attention now	549	39%	42%	39%	29%
3-Paying about the same amount of attention	352	25%	24%	33%	21%
Net: Bottom 2 Box (4,5)		2%	1%	2%	2%
4-Paying a little less attention now	19	1%	1%	2%	2%
5-Paying a lot less attention now	9	1%	0%	0%	0%
Don't know	40	3%	2%	3%	
Average			4.03	3.86	
q22b. What is the top barrier to capturing potential energy savings for your company/organization?					
	Count	2009	2008	2007	2009 India
Total Answering	1412				
Capital availability	590	42%			
Technical expertise	92	7%			
Buy-in from senior leaders	60	4%			
Payback/ROI	295	21%	Not Available	Not Available	Not Available
Dedicated attention, ownership	174	12%			
Landlord/tenant split incentives	139	10%			
Other (specify)	62	4%			
q23. If your company/organization were to make a significant investment in energy efficiency, what is the longest payback period you would allow for ROI?					
	Count	2009	2008	2007	2009 India
Total Answering	1420		1136	1249	1043
Less than 1 year	81	6%	5%	8%	
1 to less than 2 years	231	16%	16%		14%
2 to less than 3 years	308	22%	22%	34%	57%
3 to less than 4 years	203	14%	16%		7%
4 to less than 6 years	249	18%	18%	30%	7%
6 to less than 10 years	100	7%	6%	10%	3%
10 years or more	40	3%	3%	6%	
Would not require an ROI	41	3%	4%	1%	
Don't know	167	12%	10%	11%	12%
Average maximum		3.5	3.5	4.3	
q24. How does that compare to what would have been allowed 5 years ago?					
	Count	2009	2008	2007	2009 India
Total Answering	1406		1138	1249	1043
Company/organization will allow longer payback period today	212	15%	21%	18%	31%
Allowable payback period has not changed	532	38%	38%	45%	50%
Company/organization allowed longer payback period 5 years ago	190	14%	10%	10%	11%
Don't know	472	34%	31%	26%	6%
q24b. If your company were to invest in renewable energy projects, when it comes to how you will finance it, would you prefer to own the power producing assets or enter into a Power Purchase Agreement ?					
	Count	2009	2008	2007	2009 India
Total Answering	1410				
Prefer to own the assets	797	57%			
Prefer to enter into a Power Purchase Agreement	548	39%	Not Available	Not Available	Not Available
Other (specify)	65	5%			
q24c. When it comes to investing in renewable energy, which has the greater influence on your financial decision-making?					
	Count	2009	2008	2007	2009 India
Total Answering	1411				
Return on investment	971	69%			
Net purchase value	381	27%	Not Available	Not Available	Not Available
Other (specify)	59	4%			

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q25. Other people have told us that their co. put energy management initiatives in place to reap the cost savings, but also to satisfy an environmental. Please indicate the relative in your co.					
	Count	2009	2008	2007	2009 India
Total Answering	1412		1130	1183	1043
100% for cost savings	97	7%	6%	6%	18%
Mostly for cost savings	299	21%	20%	24%	27%
Somewhat more for cost savings	282	20%	21%	22%	11%
50% cost savings/50% environmental responsibility	526	37%	36%	35%	37%
Somewhat more for environmental responsibility	118	8%	10%	7%	4%
Mostly for environmental responsibility	73	5%	5%	5%	2%
100% for environmental responsibility	17	1%	1%	1%	1%
		50% or more environmental	52.0%	52%	48%
					44%
q26. How significant an influence is climate change in your company's/organization's energy efficiency decisions?					
	Count	2009	2008	2007	2009 India
Total Answering	1421		1143		1043
		Net: Top 2 Box (1,2)	22%	28%	6%
1-Extremely significant	101	7%	9%		6%
2-Very significant	210	15%	19%		NA
3-Somewhat significant	497	35%	31%		38%
		Net: Bottom 2 Box (4,5)	38%	38%	56%
4-Not very significant	305	21%	24%	Not Available	40%
5-Not at all significant	239	17%	14%		16%
Don't know	69	5%	3%		
Mean			2.84		
q27. How influential are incentives offered by utilities or government agencies in your company's/organization's energy efficiency decisions?					
	Count	2009	2008	2007	2009 India
Total Answering	1420		1143		1043
		Net: Top 2 Box (1,2)	44%	38%	18%
1-Extremely influential	191	13%	13%		18%
2-Very influential	431	30%	25%		NA
3-Somewhat influential	506	36%	37%		35%
		Net: Top 3 Box (1-3)	79%	75%	53%
		Net: Bottom 2 Box (4,5)	17%	22%	27%
4-Not very influential	172	12%	14%	Not Available	10%
5-Not at all influential	66	5%	8%		17%
Don't know	54	4%	5%		20%
Mean			3.22		
q28. How important do you believe 'green' buildings will be in attracting and retaining current and future employees?					
	Count	2009	2008	2007	2009 India
Total Answering	1418		1136		1043
		Net: Top 2 Box (1,2)	29%	31%	31%
1-Extremely important	117	8%	11%		31%
2-Very important	301	21%	20%		NA
3-Somewhat important	501	35%	36%		28%
		Net: Bottom 2 Box (4,5)	31%	29%	34%
4-Not very important	307	22%	20%	Not Available	19%
5-Not at all important	129	9%	9%		15%
Don't know	63	4%	5%		8%
Mean			3.05		

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q30. How likely do you think it is that there will be significant legislation mandating energy efficiency and/or carbon reduction within the next 2 years?					
	Count	2009	2008	2007	2009 India
Total Answering	1417		1140		1043
Net: Top 2 Box (1,2)		51%	39%		37%
1-Extremely likely	224	16%	11%		37%
2-Very likely	501	35%	28%		NA
3-Somewhat likely	478	34%	37%		30%
Net Top 3 Box (1, 2, 3)		85%	76%	Not Available	67%
Net: Bottom 2 Box (4,5)		12%	19%		26%
4-Not very likely	150	11%	16%		16%
5-Not at all likely	20	1%	3%		10%
Don't know	44	3%	5%		7%
Mean			3.29		
q31. Does your company/organization have a publicly stated carbon-reduction goal?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1139	1249	1043
Yes	168	12%	12%	11%	21%
No	1147	81%	77%	76%	79%
Don't know	107	8%	11%	13%	0%
q31b. What is your company/organization's top strategy going forward to meet its carbon-reduction goal?					
	Count	2009	2008	2007	2009 India
Total Answering	168				
Onsite renewable energy	20	12%			
Renewable power purchases	16	10%			
Energy efficiency in buildings	75	45%			
Energy efficiency in transportation	10	6%	Not Available	Not Available	Not Available
Use of alternative transportation fuels	2	1%			
Carbon emission offset purchases	11	7%			
No prioritization amongst strategies	23	14%			
Other/Don't know	11	7%			
q32. Which of the following best describes the status of your current buildings with respect to green certification?					
	Count	2009	2008	2007	2009 India
Total Answering	1419		1144		1043
We have at least one certified green building	119	8%	8%		2%
We have buildings with green elements, but none certified to recognized green standards	564	40%	40%	Not Available	16%
We have no buildings that incorporate green elements in their design	612	43%	43%		71%
Don't know	124	9%	9%		12%
q33. In those facilities for which you have responsibility, is your company/organization currently undergoing new facility construction or facility retrofits, or planning to do so in the next 12 months? (Select all that apply)					
	Count	2009	2008	2007	2009 India
Total Answering	1422				1043
Currently undergoing new construction or planning new construction in the next year	221	16%			13%
Currently retrofitting or planning retrofits in the next year	314	22%			4%
No new facility construction or retrofits being done or planned for the next year	852	60%	Not Available	Not Available	80%
Don't know	110	8%			3%
q34. Is energy efficiency a priority in your current or planned construction or retrofit projects?					
	Count	2009	2008	2007	2009 India
Total Answering	463		482	664	175
Yes	430	93%	88%	77%	94%
No	26	6%	10%	18%	6%
Don't know	7	2%	2%	5%	0%

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q35. What are the goals for your new construction projects with respect to green buildings?	Count	2009	2008	2007	2009 India
Total Answering	221		245		133
The goal is for them to be certified to a recognized green standard	84	38%	34%	Not Available	17%
The goal is for them to have green elements, but not to be certified to a recognized green standard	99	45%	48%		48%
There is no goal for them to be green buildings	31	14%	12%		26%
Don't know	7	3%	5%		9%
q36. What are the goals for your retrofit projects with respect to green buildings?	Count	2009	2008	2007	2009 India
Total Answering	314		301		42
The goal is for them to result in buildings certified to a recognized green standard	53	17%	20%	Not Available	0%
The goal is for them to result in buildings with green elements, but not certified to a recognized green standard	202	64%	59%		33%
There is no goal for the retrofits to result in green buildings	49	16%	18%		55%
Don't know	10	3%	3%		12%
q36b. For new real estate, does your company/organization require energy-related pre-lease or pre-purchase due diligence?	Count	2009	2008	2007	2009 India
Total Answering	463				
Yes	126	27%			
No	218	47%	Not Available	Not Available	Not Available
Don't know	119	26%			
q37. Which of the following renewable energy technologies is your company/organization considering or utilizing in construction or retrofit projects? (Select all that apply)	Count	2009	2008	2007	2009 India
Total Answering	464		483		175
Solar electric	213	46%	38%	Not Available	14%
Solar thermal	123	27%	24%		22%
Wind	97	21%	19%		
Geo-thermal	95	20%	13%		
Bio-mass	25	5%	7%		1%
None of these	133	29%	32%		
Don't know	41	9%	9%		
Hydro-power	28	6%	11%		
				None	46%

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q1. Which of the following best describes your position or title within your company/organization?	Count	2009	2008	2007	2009 India
Total Answering	1420		1145	1249	1043
CEO	425	30%	28%	18%	21% "GM+"
CFO	48	3%	3%	7%	
COO or VP/director of operations	62	4%	6%	9%	
VP/director of facilities	171	12%	14%	16%	
General manager	141	10%	11%	12%	
Corporate services manager	13	1%			
Risk manager	3	0%			
Energy manager	18	1%			
VP/director of purchasing or procurement	8	1%			
Facility manager	272	19%	19%	22%	
Other (specify)	259	18%	19%	16%	
q2a. Approximately how many square feet of facilities do your responsibilities cover?	Count	2009	2008	2007	2009 India
Total Answering	1373		1145	1249	1043
Less than 50,000	785	57%	56%	38%	30%
50,000 to 99,999	124	9%	NA	NA	
100,000 to 499,999	215	16%	19%	27%	62%
500,000 to 999,999	86	6%	9%	13%	7%
1 million to 1.99 million	54	4%	6%	9%	1%
2 million to 4.99 million	48	3%	4%	6%	
5 million or more	41	3%	4%	6%	
Don't know	20	1%	2%	2%	
q39. Which of the following areas describes the most significant part(s) of your facilities responsibilities? (Select all that apply)	Count	2009	2008	2007	2009 India
Total Answering	1410		1136	1249	Not Available
Office space	919	65%	66%	63%	
Industrial/manufacturing/plant	186	13%	16%	18%	
Hospital/healthcare facility/clinic	66	5%	5%	7%	
Hotels/hospitality	60	4%	6%	5%	
Retail	175	12%	13%	10%	
Education campus	77	5%	6%	9%	
Research center/laboratory	77	5%	6%	8%	
Warehouse/storage	238	17%	18%	18%	
Other (specify)	162	11%	10%	10%	
q43. Approximately how many people does your company/organization employ?	Count	2009	2008	2007	2009 India
Total Answering	1417		1145	1249	Not Available
Less than 100	860	61%	56%	33%	
100 to 499	164	12%	13%	19%	
500 to 999	91	6%	6%	12%	
1,000 to 4,999	133	9%	9%	16%	
5,000 to 9,999	52	4%	4%	6%	
10,000 to 49,999	60	4%	6%	8%	
50,000 to 99,999	20	1%			
100,000 to 149,999	7	0%	5%	6%	
150,000 or more	15	1%			
Don't know	15	1%	1%	1%	
q42a. Are your responsibilities in education with private or public schools/colleges?	Count	2009	2008	2007	2009 India
Total Answering	53				
Private school(s)/college(s)	17	32%	Not Available	Not Available	Not Available
Public school(s)/college(s)	24	45%			
Private and public school(s)/college(s)	12	23%			

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q38. Which of the following best describes your company's/organization's industry?					
	Count	2009	2008	2007	2009 India
Total Answering	1422		1146	1249	
Agriculture, forestry, and fishing	34	2%			
Communications	57	4%	4%	4%	
Construction	73	5%	5%	4%	
Education K-12/Education (through high school)	22	2%	3%	10%	
Higher education/College or university	31	2%	2%		
Finance, insurance, and banking	145	10%	10%	11%	
Government and public administration	71	5%	5%	6%	
Healthcare (e.g., hospitals, doctors, clinics)	58	4%	5%	7%	
Hospitality	31	2%	3%	2%	
Manufacturing	117	8%	9%	14%	Not Available
Real estate	90	6%	6%	4%	
Retail trade	116	8%	6%	5%	
Service industry	191	13%	12%	9%	
Transportation and logistics	27	2%	3%	2%	
Utility and sanitation services	14	1%			
Wholesale trade	33	2%	3%	3%	
Other (specify)	264	19%	22%	20%	
Consumer products	28	2%	2%	NA	
Life sciences	15	1%			
Oil and gas	5	0%			
q40summary. What is the approximate annual revenue of your company/organization? -- Summary Table -- All currency converted to US Dollars					
	Count	2009	2008	2007	2009 India
Total Answering	728		1082	1194	
Less than \$100k	117	16%	7%	5%	
\$100k to less than \$500K	168	23%	11%	5%	
\$500k to less than \$1 million	67	9%	5%	4%	
\$1 million to less than \$5 million	105	14%	9%	12%	
\$5 million to less than \$10 million	41	6%	4%	5%	
\$10 million to less than \$50 million	70	10%	7%	10%	Not Available
\$50 million to less than \$100 million	26	4%	2%	5%	
\$100 million to less than \$500 million	55	8%	4%	7%	
\$500 million to less than \$1 billion	18	2%	1%	2%	
\$1 billion to less than \$10 billion	44	6%	5%	8%	
\$10 billion or more	17	2%			
Don't know			45%	39%	
q41summary. Approximately how much did your company/organization spend last year on energy to run facilities (e.g., electricity, natural gas, and fuel oil)? -- Summary Table -- All currency converted to US Dollars					
	Count	2009	2008	2007	2009 India
Total Answering	709		1090		
Less than \$100k	414	58%	28%		
\$100k to less than \$500K	100	14%	8%		
\$500k to less than \$1 million	56	8%	4%		
\$1 million to less than \$5 million	75	11%	7%		
\$5 million to less than \$10 million	17	2%			
\$10 million to less than \$50 million	33	5%			
\$50 million to less than \$100 million	7	1%			
\$100 million to less than \$500 million	5	1%	5%		
\$500 million to less than \$1 billion	2	0%			
\$1 billion to less than \$10 billion					
Don't Know			49%		